



## Mission-Focused Investments

Community-focused companies often face barriers to securing the growth capital they need to scale. This is especially true for companies run by entrepreneurs of color or who serve traditionally disinvested communities. Options are often limited to taking on debt or turning to capital that benefits the investor more than the business. Momentus Capital is changing that paradigm by providing the non-dilutive capital needed to grow at a pace that aligns with the strategy of the company.

Are you looking for an investor partner to support your growth without giving up control of your business? **We deliver a new approach.**

**Our Investment Offerings:** Momentus Capital utilizes a flexible, non-dilutive investment approach that targets for-profit, growth-stage companies owned by entrepreneurs of color or who have a strong community presence.

### Profit Share Preferred Equity

Non-dilutive Investment Options

#### Criteria

- Minimum Revenue: \$4 Million+
- Profitable

#### Terms

- Investment Amount: \$1-15 million
- No Collateral/Personal Guarantees
- Variable Profit Share Payment + Fixed Dividend Payment
- Use of Proceeds: growth or acquisition capital
- 3-5 Year holding period

### Revenue Share Mezzanine Debt

Flexible debt financing

#### Criteria

- Minimum revenue: \$4 million+
- Positive cash balance

#### Terms

- Investment Amount: \$1-\$15 million
- Open-ended redemption period
- Variable Revenue Share Payment + Fixed Interest Payment
- Use of Proceeds: growth or acquisition capital
- 3-5 year term with set maturity date

Learn more on our [website](#) or contact us directly at [investments@momentuscap.org](mailto:investments@momentuscap.org).

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# WE HELP BUILD INCLUSIVE & EQUITABLE COMMUNITIES BY PROVIDING PEOPLE ACCESS TO THE CAPITAL & OPPORTUNITIES THEY DESERVE.

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## Our Unique Approach

We aim to support the growth of companies in service of driving meaningful and measurable outcomes in the communities they operate.

Through this work, we partner with mission-focused companies to create a virtuous cycle of economic prosperity that aims to grow the company, create impact, and ensure wealth remains within the community. This includes:

- Helping investees scale, create jobs, and address social determinants of health
- Bringing institutional capital to disinvested businesses and communities
- Addressing systemic issues of inequality and closing the racial wealth gap

## Impact Focus Areas

We provide impact investments to a broad range of companies who are focused on driving solutions that support at least one of the following outcomes in their communities:

- Operating in a low-to-moderate-income area
- Led, managed or owned by an entrepreneur that lives or works in or supports underserved people and communities
- Is employee-owned (COOP, ESOP, EOT, etc.)
- Drives healthcare access to underserved communities
- Healthy food access

## Geographic Focus

We realize the importance of fostering deep connections with communities to understand their needs and work with them to create tailored solutions. To that end, we cluster our investments in places where we can maximize our impact including:

- **Core markets:** California, New York City, Washington DC, Maryland, Virginia, Detroit metro
- **Growing markets:** Texas (Dallas-Ft. Worth, Austin, Houston), Miami, and Atlanta
- Companies outside of these geographic areas will be considered if they are located within or have employees located within a low-or moderate-income area.

## Successful Deals



### Cameo Consulting

- Investment Amount: \$9.5 Million
- Impact: Underserved Entrepreneurs
- Sector: Consulting



### Obran/Physicians Choice

- Investment Amount: \$1 Million
- Impact: Employee Ownership
- Sector: Healthcare

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## The Momentus Capital Family of Organizations

The Momentus Capital branded family of organizations is dedicated to ensuring local leaders have equitable access to the capital and opportunities they deserve. Rooted in social mission, we support locally led solutions through our continuum of lending, impact investments, training

programs, technology platforms, investment banking, and transaction advisory services.\* Leveraging 80+ years of combined experience, we are transforming how the financial sector can help communities build health & generational wealth. Learn more at [momentuscap.org](https://momentuscap.org)

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IC  
CAPITAL IMPACT  
PARTNERS

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LENDING TECHNOLOGIES

Small Business Finance

MOMENTUS  
SECURITIES

\*Investment banking and transaction advisory services provided by Momentus Securities, a Finra-member broker/dealer.